

Result of Operations - ReNew Power Private Limited (RPPL)

Consolidated Financials for Year ended March 31, 2020

The consolidated financials of RPPL for the year ended March 31, 2020 have been compared with the corresponding year ended March 31, 2019.

I. Earnings Statement

The consolidated earnings statement for the period ended March 31, 2020 is as under:

USD Million

Particulars	Year Ended		
	31st Mar '19	31st Mar'20	% Growth
Operating Revenue	641.0	712.7	11%
Other Income	34.9	38.1	9%
Total Income	675.8	750.8	11%
Other Expenses	88.7	120.1	35%
EBITDA	587.1	630.7	7%
Depreciation and amortisation expense	175.8	209.1	19%
Finance cost	378.3	473.2	25%
PBT	32.5	(52.3)	-261%
Current tax	16.5	6.3	
Deferred tax	1.5	12.3	
PAT	14.5	(70.9)	-588%

Total Income

Operating revenue increased by 11% (net off curtailment loss of USD 35.7 Mn.) due to increase capacity in Wind & Solar business.

Snapshot of installed capacity and revenue by business is as under:

USD Million

Particulars	Year ended		
	31st Mar '19	31st Mar'20	% Growth
Sale of Power	607.8	682.0	12%
Sale of Renewable Energy Certificates	0.9	1.1	21%
Generation Based Incentive	32.3	29.6	-8%
Total Operating Revenue	641.0	712.7	11%
Installed Capacity at beginning of period (MW)	3,921	4,564	16%
Installed Capacity at end of period (MW)	4,564	5,425	19%
Generation in (Gwh)	8,769	10,773	23%
Revenue from Wind Projects	448.6	478.5	7%
Revenue from Solar Projects	192.4	234.2	22%

Generation has increased by 23% however revenue has not increased in same proportion mainly due to lower tariff in new projects.

Other income has increased primarily due to Interest on FD income.

Expenses

Expenses increased by USD 31.4 Mn. mainly on account of option premium amortization USD 14.8 Mn. and higher operations and maintenance cost of USD 11.6 Mn. due to increased capacity.

Depreciation

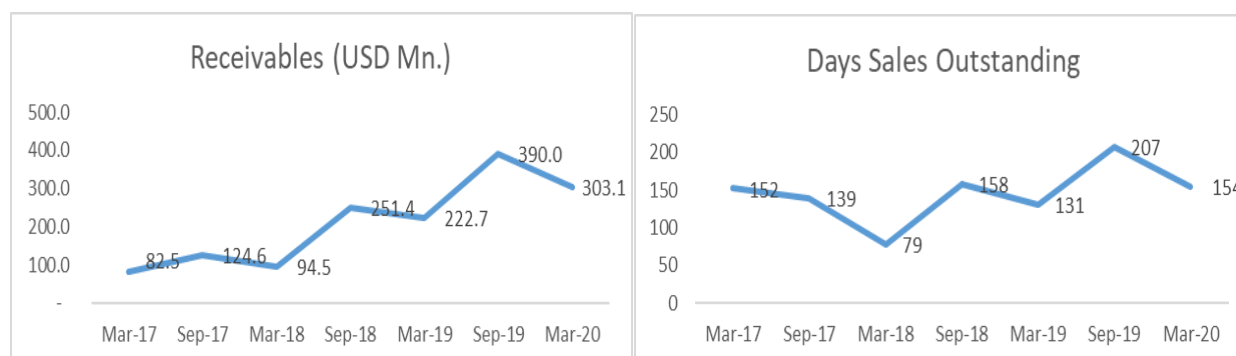
Additional spending on growth led to increase in Depreciation by USD 33.3 Mn.

Finance Cost

Finance cost has increased by USD 95.0 Mn. mainly due to notional Interest on CCPS USD 31.5 Mn., additional top up loan and growth in business.

II. Receivables

Receivables has increased from 222.7 Mn in March 19 to 303.1 Mn in March 20 due to business growth and slow recovery of receivables from Discoms resulting in increase of days sales outstanding to 154 as at end of March 31, 2020.



III. Statement of Assets & Liabilities for the period ended March 31, 2020:

USD Million

	31st Mar '19	31st Mar'20
Net Worth	1,077	1,003
Borrowings*	4,091	5,019
Other Liabilities	447	442
	5,615	6,464
Fixed Assets	4,355	4,924
Goodwill	161	161
Cash Bank & Investments**	361	627
Other Assets	738	752
	5,615	6,464

*Includes long term (including current maturities) & short term borrowings.

** Includes balances in current accounts, fixed deposits & Investments

IV. Cash Flows

The cash flows for the period ended March 31, 2020:

USD Million

Particulars	Period Ended		
	31st Mar '19	31st Mar '20	Variance
Net cash generated from / (used in) operating activities	399.2	476.0	76.8
Net cash generated from / (used in) investing activities	(760.4)	(746.9)	13.5
Net cash generated from / (used in) financing activities	307.6	312.9	5.3
Cash and cash equivalents at the beginning of the period	196.3	142.7	(53.6)
Cash and cash equivalents at the end of the period	142.7	184.7	42.0

The net cash inflow of USD 42.0 Mn. in the year ended March 31, 2020 was mainly attributable to the following:

- *Net cash generated from operating activities – USD 476.0 Mn.*
Cash inflows on account of operating profit (net of taxes) USD 587.6 Mn. was partially offset by increase in working capital USD 111.7 Mn mainly due to increase in receivables.
- *Net cash used in investing activities- USD (746.9) Mn.*
Cash was mainly deployed in capital expenditure of USD 550.1 Mn. & Investment in deposits USD 223.9 Mn. was partially offset by interest received USD 27.1 Mn.
- *Net cash generated from financing activities- USD 312.9 Mn.*
Cash was mainly generated from proceeds of borrowings (net of repayments) USD 469.9 Mn., & Proceed from CCPS 294.9 Mn; This was partially offset by interest payment on borrowings USD 440.0 Mn.
- Total Cash as on March 31,2020 inclusive of current accounts, fixed deposits & Investments was USD 626.9 Mn.

V. Ratios

	INR Cr	USD Mil
Long term Debt as per Financials	32,353	4,564
Less: Compulsorily convertible debentures	(55)	(8) CCDs do not constitute Indebtedness
Less: CCPS	(2,320)	(327) Preferred stock do not constitute Indebtedness
Less: FX reinstatement on USD notes	(616)	(87)
Add : Short term debt	1,219	172
Less: Loan from related party & body corporate	(24)	(3) Subordinated shareholder debt do not constitute Indebtedness
Add : Curr maturities of LTB	2,001	282
Debt	32,557	4,593
Reported EBITDA	4,470	631
Add: Option Cost Amortised	112	16
Add: Loss on settlement of FX instruments	30	4
EBITDA	4,613	651
Cash	4,429	625
Ratio		
Net Debt/EBITDA		6.1